Join more than 350 government representatives, industry and business leaders as well as members of Nigeria’s civil society.

Hear our experts discuss what the future holds for Africa’s largest economy.

Find out about the latest policy changes and their implications.

Register today:
www.nigeriasummit.economist.com
emeaevents@economist.com
+44 (0) 20 7576 8118

Gold sponsor
Silver sponsor
Bronze sponsor
Platinum sponsors

Don’t miss out on our group discount
Nigeria is now Africa’s leading economy and an investment hotspot for some of the world’s largest brands. Despite the recent dramatic fall in oil prices, a 6.5% average growth rate for non-oil sectors over the last three years, suggests dynamism far beyond the country’s historical mainstay of oil and gas.

Nine months on from President Buhari taking office, The Economist Events’ 2016 Nigeria Summit will bring together the key government ministries, industry and business leaders as well as representatives of Nigerian civil society; together with international investors, economists and academics to discuss and debate what the future holds for Nigeria and how the country can take its place among the world’s top emerging markets.
PROGRAMME

DAY ONE - MONDAY, MARCH 7TH 2016

08:15 REGISTRATION AND REFRESHMENTS

09:30 CHAIRMEN’S WELCOME
JONATHAN ROSENTHAL, Africa Editor, The Economist
EDWARD CARR, Deputy Editor, The Economist
PHILIP WALKER, Regional Manager, The Economist Intelligence Unit

09:45 EIU FORECAST: OUTLOOK ON GROWTH AND CHALLENGES AHEAD
In this opening session, Philip will provide an overview of the global macro-economic picture, talking through the growth prospects for Nigeria, Africa and its major trading partners and identifying scenarios and risks which investors should prepare for.

PHILIP WALKER, Regional Manager, The Economist Intelligence Unit

10:30 MORNING REFRESHMENTS

11:00 IN CONVERSATION: THE BIG BUSINESS PERSPECTIVE
The Dangote Group is the largest industrial conglomerate in West Africa and in this keynote session, it’s founder, president and chief executive officer will share his thoughts on what the future holds for Nigeria, the challenges that the country faces and how these can be overcome.

ALIKO DANGOTE, President and Chief Executive Officer, Dangote Group and Chairman, Dangote Foundation

11:30 HIGH-LEVEL PANEL DISCUSSION: THE DAWN OF A NEW DAY?
Since President Buhari took office in May 2015, a spirit of change has spread through the country. In this high-level panel discussion, a selection of Nigerian business leaders will reflect on the changes that they have witnessed over the last 9 months and what they would like to see happen in the near future. What progress has been made so far? To what extent is the Nigerian state creating an enabling environment – regulation, governance, security etc. – for economic development? How are the regulatory and legal environments changing to facilitate growth and investment? What role does foreign investment play? Where are the bottlenecks that require reform? What is the responsibility of the private sector?

DANLADI VERHEIJEN, Managing Director and Co-founder, Verod
HERBERT WIGWE, Chief Executive Officer, Access Bank
JUBRIL ADEWALE TINUBU, Group Chief Executive, Oando

12:15 KEYNOTE INTERVIEW: NIGERIA ON THE REGIONAL AND GLOBAL STAGE
Nigeria is now Africa’s leading economy, overtaking South Africa in 2014 to become the continent’s largest nation in terms of GDP. The country is at the heart of the continent’s economic renaissance. This discussion will examine Nigeria’s role on the African continent as well as on a global stage. The prospects for greater cross-border action to boost regional economic integration will be assessed as well as moves to improve trade across borders in the region.

HE OKECHUKWU ENELAMAH, Minister of Industry, Trade and Investment, Federal Ministry of Industry, Trade and Investment, Nigeria

12:40 LUNCH

14:00 ONE-ON-ONE INTERVIEW: THE INVESTMENT AGENDA AND THE ECONOMIC CLIMATE
High commodity prices have fallen away, favourable monetary policies have tightened and global growth, though recovering, remains uneven at best. In this interview, an expert will reflect on the impact this is having on the economic and investment climate across the African continent and more specifically in Nigeria.

MIGUEL MELO AZEVEDO, Head of Investment Banking Africa, Citigroup

14:25 PANEL DISCUSSION: HAND-IN-HAND—ECONOMIC GROWTH AND SECURITY
Dramatically reducing poverty is not just a matter of personal morality but also of national security. Economic growth and national security are intrinsically linked. In this discussion, the expert speakers will share their insights into how Nigeria can overcome the challenges it faces in order to achieve economic diversification, job creation and a more effective conversion of growth into rising incomes for the country’s 173m citizens.

Keynote interview with:
HE KASHIM SHETTIMA, Governor, Borno State, Federal Republic of Nigeria
FRANKLIN CUDJOE, Founding President and Chief Executive Officer, IMANI
CLEMEN NWANKWO, Executive Director, Policy and Legal Advocacy Centre (PLAC)
KONRAD REUSS, Managing Director – Regional Manager Africa, Standard & Poor’s Ratings Services

15:25 KEYNOTE INTERVIEW: THE ECONOMY AFTER OIL—RESTRUCTURING PUBLIC FINANCES
In this keynote interview, the discussion will focus on the government’s economic policy moving forward, the challenges that need to be overcome and how officials plan to plug the hole in the public finances that the fall in oil prices has opened up whilst reducing extreme poverty.

HE YEMI OSINBAJO, Vice-president, Federal Republic of Nigeria

15:45 AFTERNOON REFRESHMENTS

16:15 PANEL DISCUSSION: INNOVATION, ENTREPRENEURSHIP AND DIVERSIFICATION – BREAKING DOWN THE BARRIERS
The vast majority of companies in Nigeria are micro, small and medium-sized enterprises (SMEs). Small and medium-sized enterprises act as engines of diversification. Nigeria’s government has shown strong interest in nurturing SMEs, launching funding tools, lowering business registration costs by 60% and adapting pioneering technologies in agriculture and financial services. However, little is known about the world of entrepreneurs, such as how funding is attained and the obstacles holding them back. How can a culture of entrepreneurship be fostered and cultivated further? Where is innovation coming from? What impact are global disruptive technologies having in Nigeria? What further incentives can the government introduce to increase research and development in innovation? Where is innovation coming from? What impact are global disruptive technologies having in Nigeria? What further incentives can the government introduce to increase research and development in innovation? Where is innovation coming from? What impact are global disruptive technologies having in Nigeria? What further incentives can the government introduce to increase research and development in innovation? Where is innovation coming from? What impact are global disruptive technologies having in Nigeria? What further incentives can the government introduce to increase research and development in innovation? Where is innovation coming from? What impact are global disruptive technologies having in Nigeria? What further incentives can the government introduce to increase research and development in innovation? Where is innovation coming from? What impact are global disruptive technologies having in Nigeria? What further incentives can the government introduce to increase research and development in innovation? Where is innovation coming from? What impact are global disruptive technologies having in Nigeria? What further incentives can the government introduce to increase research and development in innovation? Where is innovation coming from? What impact are global disruptive technologies having in Nigeria? What further incentives can the government introduce to increase research and development in innovation? Where is innovation coming from? What impact are global disruptive technologies having in Nigeria? What further incentives can the government introduce to increase research and development in innovation? Where is innovation coming from? What impact are global disruptive technologies having in Nigeria? What further incentives can the government introduce to increase research and development in innovation? Where is innovation coming from? What impact are global disruptive technologies having in Nigeria? What further incentives can the government introduce to increase research and development in innovation? Where is innovation coming from? What impact are global disruptive technologies having in Nigeria? What further incentives can the government introduce to increase research and development in innovation? Where is innovation coming from? What impact are global disruptive technologies having in Nigeria? What further incentives can the government introduce to increase research and development in innovation? Where is innovation coming from? What impact are global disruptive technologies having in Nigeria? What further incentives can the government introduce to increase research and development in innovation? Where is innovation coming from? What impact are global disruptive technologies having in Nigeria? What further incentives can the government introduce to increase research and development in innovation? Where is innovation coming from? What impact are global disruptive technologies having in Nigeria? What further incentives can the government introduce to increase research and development in innovation? Where is innovation coming from? What impact are global disruptive technologies having in Nigeria? What further incentives can the government introduce to increase research and development in innovation? Where is innovation coming from? What impact are global disruptive technologies having in Nigeria? What further incentives can the government introduce to increase research and development in innovation? Where is innovation coming from? What impact are global disruptive technologies having in Nigeria? What further incentives can the government introduce to increase research and development in innovation? Where is innovation coming from? What impact are global disruptive technologies having in Nigeria? What further incentives can the government introduce to increase research and development in innovation? Where is innovation coming from? What impact are global disruptive technologies having in Nigeria? What further incentives can the government introduce to increase research and development in innovation? Where is innovation coming from? What impact are global disruptive technologies having in Nigeria? What further incentives can the government introduce to increase research and development in innovation? Where is innovation coming from? What impact are global disruptive technologies having in Nigeria? What further incentives can the government introduce to increase research and development in innovation? Where is innovation coming from? What impact are global disruptive technologies having in Nigeria? What further incentives can the government introduce to increase research and development in innovation? Where is innovation coming from? What impact are global disruptive technologies having in Nigeria? What further incentives can the government introduce to increase research and development in innovation? Where is innovation coming from? What impact are global disruptive technologies having in Nigeria? What further incentives can the government introduce to increase research and development in innovation? Where is innovation coming from? What impact are global disruptive technologies having in Nigeria? What further incentives can the government introduce to increase research and development in innovation? Where is innovation coming from? What impact are global disruptive technologies having in Nigeria? What further incentives can the government introduce to increase research and development in innovation? Where is innovation coming from? What impact are global disruptive technologies having in Nigeria? What further incentives can the government introduce to increase research and development in innovation? Where is innovation coming from? What impact are global disruptive technologies having in Nigeria? What further incentives can the government introduce to increase research and development in innovation? Where is innovation coming from? What impact are global disruptive technologies having in Nigeria? What further incentives can the government introduce to increase research and development in innovation? Where is innovation coming from? What impact are global disruptive technologies having in Nigeria? What further incentives can the government introduce to increase research and development in innovation? Where is innovation coming from? What impact are global disruptive technologies having in Nigeria? What further incentives can the government introduce to increase research and development in innovation? Where is innovation coming from? What impact are global disruptive technologies having in Nigeria? What further incentives can the government introduce to increase research and development in innovation? Where is innovation coming from? What impact are global disruptive technologies having in Nigeria? What further incentives can the government introduce to increase research and development in innovation? Where is innovation coming from? What impact are global disruptive technologies having in Nigeria?
17:10 **PANEL DISCUSSION: FOSTERING THE SKILLS FOR A PROSPEROUS FUTURE**

Nigeria is facing one of the world’s worst learning crises and desperately needs to rethink education. Due to rapid population growth, there are now more than 10m out of school children.

What is the government planning next? What is the responsibility of the private sector to train and develop the nation’s youth? How can vocational training, internships and apprenticeships provide a solution?

AMY JADESIMI, Managing Director, LADOL (Lagos Deep Offshore Logistics Base)
ANI CHARLES BASSEY-EYO, Chief Executive Officer, LANI Group and Co-founder, Axiom Learning Solutions
ADETUNJI ADEGBESAN, Founder and Chief Executive Officer, Grid Mobile
CHARLES IGWE, Chief Executive Officer and Principal Consultant, The Big Picture

17:55 **CHAIRMEN’S CLOSING REMARKS**

18:00 **CLOSE OF DAY ONE AND NETWORKING RECEPTION**

Sponsored by Accenture

**DAY TWO – TUESDAY, MARCH 8TH 2016**

07:45 **REGISTRATION AND REFRESHMENTS**

09:00 **CHAIRMAN’S WELCOME AND RE-CAP OF DAY ONE**

JONATHAN ROSENTHAL, Africa Editor, The Economist

09:05 **KEYNOTE PANEL: THE STATE GOVERNOR PANEL**

Nigeria is made up of 36 states which enjoy considerable autonomy. In this opening panel discussion, a selection of state governors will share their views on what needs to be done to encourage increased investment and sustained growth.

HE UMARU TANKO AL-MAKURA, Governor, Nasarawa State
HE CHIEF WILLIE OBIANO, Governor, Anambra State
HE MALAM NASIR EL-RUFAI, Governor, Kaduna State
HE IBIKUNLE AMOSUN, Governor, Ogun State

09:50 **IN CONVERSATION: MEETING THE CONSUMERS’ NEEDS**

FMCG firms in Nigeria are having a difficult year. The slump in oil price, the falling foreign exchange reserves and the uncertainty surrounding the Naira have all contributed to this. What does the future hold for Nigeria’s FMCG sector? What specific challenges are industry players facing? Can FMCG companies cater for all consumers in a high-cost environment?

SHOLA ADEKOYA, Acting Chief Executive Officer, konga.com
GEORGE NASSAR, Vice-president, Procter & Gamble Nigeria
ADEOLA ADETUNJI, Managing Director, Coca-Cola Nigeria

10:35 **PANEL DISCUSSION: PROVIDING A HEALTHY FUTURE FOR THE NIGERIAN PEOPLE**

Nigeria has been working towards universal healthcare since 2005 however, its healthcare indicators have stagnated or worsened during the past decade. Couple this with an expanding middle class and there is increasing pressure on healthcare reforms. How can the Nigerian Government and private sector collaborate to widen the availability of healthcare services?

ONNO SCHELLEKENS, Managing Director, PharmAccess Group
FOLA LAOYE, Chairman, Hygeia Group
CHIKWE IHEKWEAZU, Managing Partner, EpiAfric
MUNTAGA UMAR-SADIQ, Chief Executive Officer and Board Member, Private Sector Health Alliance of Nigeria

11:20 **MORNING REFRESHMENTS**

11:40 **PANEL DISCUSSION: INFRASTRUCTURE AND POWER: THE FOUNDATIONS OF GROWTH**

Nigeria’s road and rail system remains insufficient and its energy sector, inefficient. These are the biggest obstacles to a flourishing economy. However is this all about to change? Nigeria’s privatisation of the power sector holds promise for fixing the country’s energy supply, but when will its impact be felt? Will persistent low oil prices impact on capital spending on infrastructure or will investment in infrastructure be prioritised?

PHILIP LINDOP, Head of Africa Banking, Barclays Africa Group
BART NNAJI, Founder and Chairman, Geometric Power
ANDREW SKIPPER, Partner and Head of Africa Practice, Hogan Lovells
EME ESSIEN LORE, Country Manager, Nigeria, IFC

12:25 **PANEL DISCUSSION: AGRICULTURE: REAPING WHAT YOU SOW**

McKinsey, a consulting firm, believes that Nigeria could easily double its agricultural output over the next 15 years by introducing some simple reforms. Some of these reforms have already been made. However, what more can and needs to be done?

CHIEF ERIC UMEOFIA (IKUKU OMA, AMICHI), President and Chief Executive Officer, Erisco Foods
KOLA MASHA, Managing Partner, Doreo Partners
PAUL GBEDEDO, Group Managing Director and Chief Executive Officer, Flour Mills of Nigeria

12:55 **PANEL DISCUSSION: INFRASTRUCTURE AND POWER: THE FOUNDATIONS OF GROWTH**

Nigeria’s road and rail system remains insufficient and its energy sector, inefficient. These are the biggest obstacles to a flourishing economy. However is this all about to change? Nigeria’s privatisation of the power sector holds promise for fixing the country’s energy supply, but when will its impact be felt? Will persistent low oil prices impact on capital spending on infrastructure or will investment in infrastructure be prioritised?

PHILIP LINDOP, Head of Africa Banking, Barclays Africa Group
BART NNAJI, Founder and Chairman, Geometric Power
ANDREW SKIPPER, Partner and Head of Africa Practice, Hogan Lovells
EME ESSIEN LORE, Country Manager, Nigeria, IFC

13:15 **CHAIRMEN’S CLOSING REMARKS**

JONATHAN ROSENTHAL, Africa Editor, The Economist

13:30 **CLOSE OF SUMMIT AND NETWORKING LUNCH**
OUR EXPERT SPEAKERS INCLUDE

Chaired by

**JONATHAN ROSENTHAL**
Africa Editor
The Economist

**EDWARD CARR**
Deputy Editor
The Economist

**PHILIP WALKER**
Regional Manager
The Economist
Intelligence Unit

**HE OKECHUKWU ENELAMAH**
Minister of Industry,
Trade and Investment
Federal Ministry of Industry, Trade and

**HE MALAM NASIR EL-RUFAI**
Governor
Kaduna State

**HE KASHIM SHETTIMA**
Governor
Borno State Federal
Republic of Nigeria

**HE CHIEF WILLIE OBIANO**
Governor
Anambra State Federal
Republic of Nigeria

**ALIKO DANGOTE**
President and Chief
Executive Officer
Dangote Group
Chairman
Dangote Foundation

**HERBERT WIGWE**
Chief Executive Officer
Access Bank

**HE KASHIM SHETTIMA**
Governor
Borno State Federal
Republic of Nigeria

**HE CHIEF WILLIE OBIANO**
Governor
Anambra State Federal
Republic of Nigeria

**ALIKO DANGOTE**
President and Chief
Executive Officer
Dangote Group
Chairman
Dangote Foundation

**HERBERT WIGWE**
Chief Executive Officer
Access Bank

**DANLADI VERHEIJEN**
Managing Director and Co-founder
Verod

**JUBRIL ADEWALE TINUBU**
Group Chief Executive
Oando

**AMY JADESIMI**
Managing Director
LADOL (Lagos Deep Offshore Logistics Base)

**ANI CHARLES BASSEY-EYO**
Chief Executive Officer
LANI Group
and Co-founder
Axiom Learning Solutions

**MIGUEL MELO AZEVEDO**
Head of Investment Banking Africa,
Citigroup

**ISSAM DARWISH**
Executive Vice-chairman and Chief Executive Officer
IHS

**PHILIP LINDOP**
Head of Africa Banking
Barclays Africa Group

**CHIKWE IHEKWEAZU**
Managing Partner
EpiAfric

**ADEBOLA WILLIAMS**
Co-founder
RED

**CLEMENT NWANKWO**
Executive Director
Policy and Legal Advocacy Centre (PLAC)

**EME ESSIEN LORE**
Country Manager
IFC

**OBINNA EKEZIE**
Managing Director and Founder
wakanow.com

**ADETUNJI ADEGBESAN**
Founder and Chief Executive Officer
Gidi Mobile

**CHIEF ERIC UMOEFOA**
President and Chief Executive Officer
Erisco Foods

**MUNTQA UMAR-SADDIQ**
Chief Executive Officer
and Board Member
Private Sector Health Alliance, Nigeria

**KOLA MASHA**
Managing Partner
Doreo Partners
1. Delegate Fees (per person)

<table>
<thead>
<tr>
<th>Category</th>
<th>Standard rate ($USD)</th>
<th>Quantity</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Multinationals</td>
<td>$1,900.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Local / Regional Companies</td>
<td>$1,600.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Government / NGO’s / Public Sector</td>
<td>$1,140.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Subscribers to the Economist</td>
<td>$1,520.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>The Economist Corporate Network Members</td>
<td>$950.00</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Group discounts:** Group of 3 – 10% off, Group of 5 – 25% off, Group of 7 – 40% off the standard rate

*All prices are quoted in Dollars and are exempt of local taxes*

2. Booking contact details

**DELEGATE ONE**

<table>
<thead>
<tr>
<th>Title</th>
<th>First name:</th>
<th>Surname:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Job title:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Telephone:</th>
<th>Fax:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>E-mail:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
</tr>
</tbody>
</table>

**DELEGATE TWO**

<table>
<thead>
<tr>
<th>Title</th>
<th>First name:</th>
<th>Surname:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Job title:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Telephone:</th>
<th>Fax:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>E-mail:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
</tr>
</tbody>
</table>

**DELEGATE THREE**

<table>
<thead>
<tr>
<th>Title</th>
<th>First name:</th>
<th>Surname:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Job title:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Telephone:</th>
<th>Fax:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>E-mail:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
</tr>
</tbody>
</table>

3. Payment methods (delegates fee(s) strictly payable in advance)

- **Credit Card** (tick as appropriate):  
  - Amex
  - Visa
  - Mastercard
  Name as it appears on card: ____________________________
  Card No. ____________________________ Expiry date: __/___ 3/4 digital security number: ____________________________

- **Bank transfer** Payable to Barclays Bank Plc, please quote ref: EM1341 and send a copy of the instructions together with your registration form.
  - Account Name: The Economist Intelligence Unit
  - Account Number: 50019542
  - Sort Code: 20 67 59
  - IBAN: GB23 BARC 2067 5950 0195 42
  - Swift address: BARCGB22

  Billing contact: ____________________________
  PO number (if required): ____________________________
  Billing address (please check with your accounts payable): ____________________________
  Email address to receive the invoice: ____________________________
  Your company VAT number: ____________________________

4. Terms and Conditions

Your delegate fee should be paid in full prior to attendance. If payment has not been received you will not be permitted to enter the event. **Cancellations:** Should you not be able to attend the event, substitutions can be made at no extra charge up until the event. If a suitable replacement cannot be found, then an administration fee of 20% will be incurred for cancellations received more than 21 days prior to an event. When a cancellation is made less than 21 days prior to an event, the registered delegate is liable for full payment of the fee. The Economist Events reserve the right to change the programme if necessary.

**The Economist Events is part of The Economist Group. Occasionally, the companies in The Economist Group would like to contact you about new features, events, special offers and for market research purposes.**

- Tick this box if you’d like to hear from us by e-mail
- We’ll assume that we may contact you unless you tick these boxes:
  - No contact from us by post
  - No contact from us by telephone
  - No contact from other selected companies about their products and services by post

**I confirm that I have read and accepted The Economist Events’ terms and conditions policy and I am authorised to sign this document on behalf of the above company.**

Signature: ____________________________
Date: ____________________________

An Economist Group business.